

Let's Buy A House

Caroline Paper, REALTOR®



01

Realtor Consultation - I am the one that will guide you through the process from start to finish! I will work with you and your lender to find you the perfect home.

02

Get Approved - This is the most important first step! It is key to work with a trusted local lender.

03

Set Expectations - Learn your negotiables and your deal breakers! My market expertise and experience, combined with a clear idea of what you want are both important.

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Begin the Search! I will send you listings as they hit the market on a daily basis! You can send me listings you're interested in as well, and then we will schedule showings of those homes.

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Make an Offer - I will write the contract we submit on the home you fall in love with. I will walk you through the key points and help you write a strong offer.

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Negotiate - The market will determine how aggressive we are with our offer. If we get a counter, I will guide you on the best way to respond.

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Transaction Calendar - Once the offer is accepted, I will outline the key dates and deadlines we have to abide by. Settlements are on average 30-45 days.

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Finalize Financing - Once we are under contract, the lender will work to get the loan underwritten and cleared to close. It is important to respond to all lender requests quickly!

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Settlement - We will get the Clear to Close, you will wire the cash needed to the title company. We will then tour the property one last time before we sign all paperwork at the title company!

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You're a Home Owner!! CONGRATS!!! You officially own the home!! You get the keys as soon as all the paperwork is signed, But don't worry, I am always here if you need me!!!